

SALES CONSULTANT for EF ANTALYA

If you are wondering what your next career steps should be, consider this:

- Do you have strong listening and communication skills?
- Are you excited by guiding people in choices which will change their lives?
- Are you passionate about travel and learning languages?
- Do you see a sales role as an opportunity to perfect vital skills needed during your whole career?
- And did you know this role is a stepping-stone to managerial roles at EF for our best performers?

So, step out of your comfort zone and wonder no more –join a young, fun and dynamic team of staff who know all about delivering great customer service, reaching sales goals and living the EF dream!

Responsibilities

- Promote and sell language & study programs abroad through direct customer contact
- Maintain records of contacts & accounts and use the CRM system
- Represent EF both on the phone and in person - at fairs and info meetings
- Proactively responding to client queries and advising customers on EF
- Work effectively in a team but also pursue your individual goals
- Understand and meet weekly and monthly sales targets and see them as an opportunity to contribute to EF's success
- Maximize your potential to optimize the quality and efficiency of our sales process.
- To visit middle and high schools in order to present our programs and create school groups to have courses at EF Schools

Requirements

- Bachelor's degree
- Native level of Turkish
- Sales oriented and target driven
- International experience (study/work)
- Proactive and able to work independently

- Fluency in English
- Positive attitude and great team spirit
- Strong communication skills
- Outgoing and friendly personality

About Us

We are 46,500 staff, faculty and teachers, working in 500 offices and schools across 51 countries. While we continue to grow, we strive to stay small so as to ensure agility, smart thinking and a fun place to work. For the past 50 years, EF has grown to include a range of programs that give students of all ages the freedom and confidence to explore the world through language, travel and education.

Located across the globe, our language centers for youth, adults and professionals combine the best of traditional, in-school teaching with innovative language-learning technology. We offer intensive language instruction abroad in English, Spanish, French, German, Italian, Japanese and Chinese. Courses run from 2 to 52 weeks for students traveling independently or in escorted groups of all levels and abilities. Classes take place in our international language centers in one of 16 countries and offer the very best locations and accommodation whether in local host family or in a student residence.

For application:

Gurkan Donat

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